



Manitoulin Group of Companies is one of Canada's largest national transportation companies, providing LTL/FTL, dedicated, and logistics solutions throughout North America. We currently have an exceptional opportunity for anyone looking to establish a career in sales.

Inside Sales Professional – Edmonton (Acheson)

Based out of our Edmonton (Acheson) location, you will be responsible for securing new customers, introducing new services to existing customers and managing a current account base.

As an Inside Sales Professional with Manitoulin Group of Companies, you will enjoy many benefits, including;

- Profit Sharing
- Competitive Salary
- Comprehensive Benefit Package

The ideal candidates are results-oriented, self-motivated, strong communicators with excellent negotiation, interpersonal and organizational skills. They are a college or university graduate and, while not necessary, having experience or knowledge of the Transportation industry would be an advantage.

This is intended as a transitional position which will eventually lead to a position in Outside Sales.

Primary Responsibilities

- Source and secure new customers
- Manage current account base, including the introduction of new services and technologies
- Develop new opportunities through collaboration with field sales, targeted cold calls and competitive research
- Support the Sales Team and/or partake in Regional or Divisional Initiatives

For confidential consideration, please send your resume to:

Leanna Di Veronica

Regional Sales Manager – Northern Alberta/Northern British Columbia

ldiveronica@manitoulintransport.com

We thank all applicants, but wish to advise that only those under further consideration will be contacted.

Manitoulin Transport is a leading Canadian transportation and logistics solutions provider. As a single-source carrier, we offer a wide array of transportation services, including expedited-over-the-road LTL/TL, transborder, intermodal, private fleet, guaranteed service, temperature controlled and dangerous goods. Manitoulin leverages its extensive network to deliver services to major rural and urban areas. Our North American distribution covers more than 80 Canadian terminals and over 250 U.S. service centres. The Manitoulin network is supported by its state-of-the-art technology by providing 24/7 online shipping assistance. For more information, visit: <http://www.manitoulintransport.com>