

Chief Operating Officer (COO/Integrator) – Remote

Management · Vancouver, British Columbia

Employment Type: Employee Full Time

Minimum Experience: Senior Executive

<https://freightera.bamboohr.com/jobs/view.php?id=31>

Are you an A-Player? Are you energetic, friendly, and courteous? Do you enjoy helping people and making the world a better place? If so, this job is for you!

This is a remote position, a great opportunity for a focused and motivated person that fits the position's requirements and Freightera culture to help scale Freightera from \$20M to \$100M+ revenue per year. As the second-in-command, you will design and implement business operations, set targets, hold people accountable, and promote company culture and vision. You will make the company work like a Swiss watch.

About Freightera. Our online platform can be compared to Expedia for Freight. We are a Freight Marketplace for B2B shippers in Canada and the United States offering 5-star service, best freight rates and best online inventory of lanes in North America. Freightera is first to offer lower emission options in the marketplace. Our aspiration is to make the industry a better place for shippers and carriers, and to lower emissions from freight transportation through optimization of empty loads, freight automation, and lower emission technologies.

Responsibilities

- Design business strategies, plans, and procedures, and oversee the implementation of company strategies owning the responsibility of "delivering results on a day-to-day, quarter-to-quarter basis"
- Set, track, and achieve comprehensive goals for performance and growth
- Implement policies that promote company culture and vision
- Oversee daily operations of the company and the work of executives and directors
- Evaluate performance by analyzing and interpreting data and KPIs
- Reports to the CEO in all matters of importance
- Manage relationships with partners/vendors

Qualifications

- Proven experience as Chief Operating Officer in a growth environment and working with remote teams
- The ideal candidate will come from senior leadership experience in the truckload transportation industry (truckload carrier operations)

- Knowledge and experience in operations leadership in a tech-oriented transportation company
- Understanding of business functions such as Carrier Operations / Dispatch, Logistics, Sales, Marketing, Customer Care, Accounting, HR, etc.
- Track record of successful management of P&L, cash flow, budgeting and projections, accounting controls, and financial results supporting double-digit growth
- Demonstrable competency in strategic planning and business development
- Working knowledge of data analysis and performance/operation metrics and models
- Working knowledge of IT/Business infrastructure and Office tools
- Outstanding organizational and leadership abilities
- A master communicator with excellent interpersonal and public speaking skills
- Aptitude in data-driven decision-making and analytical problem-solving

Preferred qualifications

- Experience in fundraising will be a plus
- Experience in M&A, SEC filing, and investment due diligence
- MSc/MBA/CPA is a plus

We offer

- Work in a dynamic environment
- Free expression of opinions and ideas, inspiring creativity, and innovation
- Experience of a start-up culture
- Job progression and professional development
- Great team with an awesome company culture
- Equal opportunity employer hiring for merit
- Freedom of choice and privacy in medical matters

We welcome all qualified applications and will contact shortlisted candidates only.