



# WELCOME TO

LEADERSHIP SERIES 3.0

# PUBLIC SECTOR

TRANSFORMING SUPPLY CHAIN AND PROCUREMENT

PUBLIC SECTOR CHAMPION



PLATINUM PARTNERS



TITLE PARTNERS



IN PARTNERSHIP WITH



## AGENDA

8:45 AM Welcome and Opening Remarks

9:00 – 10:00 AM

**Leadership Panel: Reshaping Public Sector Supply Chain and Procurement by Balancing People, Processes & Technology**

Procurement is an important driver of technology and innovation. It is important to balance a digital future with the process & people. Identifying key trends and keeping pace with changing technology while improving performance is key in shaping the delivery of public services and contributing to the wider community. This panel will discuss:

- Where are the major opportunities for procurement and supply chain to advance its capabilities and contribute to the community?
- Most pressing supply chain and procurement challenges in 2020 and 2021 have included container shortages, raw material shortages, sky-rocketing shipping costs, disruptions – how have you handled these to ensure smooth delivery of services?
- How is technology changing the role of procurement and supply chain leaders and practitioners? How can it be used to attract and retain the right talent?
- What are your learnings from the pandemic to support recovery and build back better?
- How do you assess risks and prioritize what is most important?



**Moderator: Sujatha Kamma**  
*Industry Executive Advisor,  
Public Sector & Healthcare*  
SAP Canada



**Thiago Braga**  
*Director, Supply Chain  
Management*  
City of Edmonton



**Chris Penny**  
*CEO*  
**Kinetic GPO**



**Kathryn Pollack**  
*Chief Procurement Officer*  
**Government of Saskatchewan**

**10:00 – 10:10 AM BREAK**

**10:10 – 10:40 AM**  
**Keynote Presentation**



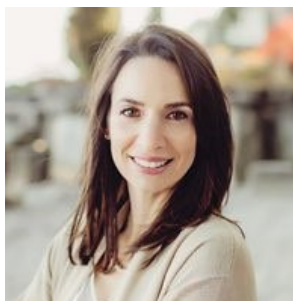
**Frank Rochon**  
*President and CEO*  
**Supply Ontario**

**10:40 – 10:50 AM BREAK**

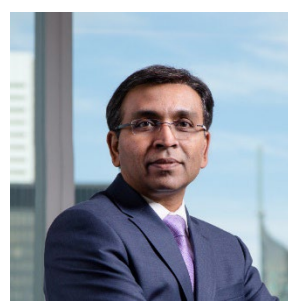
**10:50 – 11:50 AM**  
**Ethical & Social Procurement: Leading on Social Value to Foster Economic, Social, and Environmental Well-Being**

Sustainability, though not a new concept, public entities are under pressure to make sure they are doing their part to make an impact. This panel will discuss steps that are being taken to ensure that these requirements are being met while preserving the competition.

- What are the key elements of a sustainable purchasing initiative?
- What steps need to be taken to incorporate sustainability and social value in existing frameworks to meet government's ambitious plan?
- How can you use social equity requirements to increase competition and lower pricing?
- How do you use sustainability to root out inherent bias and vendor specific terms and conditions?
- What are the tools and approaches to measure social value beyond balance sheet?
- What are the factors which contribute to modern slavery and how far should the public sector organizations go in their third-party due diligence?



**Moderator: Jen Schrock**  
*Senior Manager of Business Development*  
**CDW**



**Kiruba Sankar**  
*Director, Program Support Policy & Development*  
**City of Toronto**

**Ketty Amador**  
*Associate Director, Strategic  
Policy Sector*  
**Public Services and  
Procurement Canada**



**Ted Aslanidis**  
*VP, Strategic Sourcing and  
Vendor Services*  
**WSIB**

**11:50 AM – 12:20 PM LUNCH BREAK**

**12:20 – 1:20 PM**

**Circularity and Net Zero: Making Circular Economy a Reality**

The Canadian Net-Zero Emissions Accountability Act, which became a law on June 29, 2021, is the Canadian government's commitment to Net Zero emissions by 2050. The act ensures transparency and accountability as the government works to deliver on its targets.

- What does it mean to be carbon neutral and how can this be achieved?
- What does the new Accountability Act mean?
- Besides the impact it has on environment, how can circularity be used to drive overall efficiencies and add value?
- How do you measure the impact of circularity on supply chain operations?
- What can public sector learn from other industries to support the net zero through procurement strategy and policies?
- What needs to change towards buying goods/services to have a more positive environmental impact?



**Moderator:**  
**David Johnston**  
*Centre Director*  
**George Weston Ltd Centre  
for Sustainable Supply Chains**



**Natacha Beauchesne**  
*Economic Development  
Commissioner, Economic  
Development Department -  
Executive Director*  
**City of Montreal**



**Jo-Anne St. Godard**  
*Executive Director*  
**Circular Innovation Council**



**Nick Xenos**  
*Executive Director, Centre  
for Greening Government,  
Treasury Board of Canada  
Secretariat*



**Marcos Alejandro Badra**  
*Waste Management Analyst*  
**City of Richmond**

**1:20 – 1:30 PM BREAK**



**1:30 – 2:30 PM**

**Vendor Performance Management: Drive Better Value, Better Performance and Lower Costs**

In order to ensure continuity, optimize best value, and high performance, it is important that supplier partnerships are sustainable. This session will discuss:

- How do you manage supplier partnerships to help mitigate risks and drive a strong supply chain performance?
- What steps can be taken to ensure suppliers are engaged and participate in programs?
- How do you deliver social value through better supplier management?
- How can contract management help you manage vendor relations?
- What tools can be leveraged to simplify the effort, and provide critical data about how well vendors on your contracts are performing?
- What are the KPIs and scorecards used to ensure consistency in reporting for vendors?
- How can you manage a supplier's (un)satisfactory performance?



**Moderator:**  
**Jamie Siu**  
*Partner, Consulting & Deals*  
**PwC Canada**



**Nicole Fowler, CSCMP**  
*Associate Director,  
Procurement, Operations &  
Strategic Sourcing, Strategic  
Procurement Services*  
**Queen's University**



**Dave N Marks**  
*Director, PRESTO  
Reprocurement, Finance  
Division*  
**Metrolinx**



**Pooja Nagra, CSCMP**  
*Director, Procurement  
Services*  
**City of Vaughan**

**2:30 – 2:40 PM NETWORKING BREAK/Breakout Rooms**

Connect with your colleagues and peers in the breakout rooms

2:40 – 3:40 PM

## Indigenous Procurement: Best Practices and Lessons Learned

The Government of Canada has implemented a mandatory requirement for federal departments and agencies to ensure a minimum of 5% of the total value of contracts be held by Indigenous businesses. Attend this session and hear about:

- How can you make sure that you reach out and engage the Indigenous businesses in your contracting processes?
- How do you create mutually beneficial contracting arrangements?
- What steps can you take to ensure the procurement process is easy to attract the Indigenous businesses?
- What can you do to make sure Indigenous suppliers are supported?
- Are there any best practices that you can share for identifying Indigenous capacity to address needs and what mentoring support can be provided?
- What does community engagement mean? Supporting the suppliers or going to local community for feedback etc.?
- What are some of the challenges in engaging with Indigenous businesses?



**Moderator:**  
**Geena Jackson**  
*CEO & Executive Producer*  
**Bears' Lair TV Series and**  
**Resource Den**



**Clinton Lawrence-Whyte**  
*Director General,*  
*Procurement Assistance*  
*Canada*  
**Public Services &**  
**Procurement Canada**



**Danielle Aubin**  
*Senior Director, Transformative*  
*Indigenous Procurement*  
*Strategy*  
**Indigenous Services Canada**



**Darrell Brown, ICD.D**  
*President*  
**Kisik Clean Energy &**  
**Kisik Commercial Furniture**



**Karen Fritz**  
*Chief Supply Officer*  
**Public OPG**

3:40 PM CLOSING COMMENTS