

We are Canada Life

Being a part of Canada Life means you have a voice. This is a place where your unique background, perspectives and talents are valued, and shape our future success.

You can be your best here. You're part of a diverse and inclusive workplace where your career and well-being are championed. You'll have the opportunity to excel in your way, finding new and better ways to deliver exceptional customer and advisor experiences.

Together, as part of a great team, you'll deliver on our shared purpose to improve the well-being of Canadians. It's our driving force. Become part of a strong and successful company that's trusted by millions of Canadians to do the right thing.

Be your best at Canada Life.

We are looking for a **Sourcing Manager**

Given the size and scope of our organization, we have the flexibility for this position to be located in the following head office locations: Toronto, London, Winnipeg and Regina.

An important part of putting our customers at the centre is ensuring that we provide quality services and support to the business which arms them with the tools required to better service our customers.

The Sourcing Manager is a valued and trusted member of the Procurement and Supplier Management team. In this essential role, you will be encouraged and empowered to strengthen business relationships and develop and execute sourcing and cost avoidance strategies to support our company in achieving optimal value from our suppliers.

What you will do

- Partner with key business clients to challenge the status quo and develop & execute sourcing and cost avoidance strategies to achieve annual savings targets
- Support business clients in developing processes to improve demand management capabilities
- Lead competitive processes to identify key suppliers that will support the business clients
- Negotiate Technology contracts (all terms, conditions and pricing) with suppliers to achieve the most advantageous agreement
- Provide strong relationship management, partnering and collaboration with key stakeholders
- Provide governance to ensure the enterprise's best interests are protected and risks are minimized
- Act as a key point of contact with suppliers, supporting the business client
- Track and report timelines and phases for project activities
- Maintain all key information in applicable systems (e.g. Ariba)

What you will bring

- Degree in related discipline (Commerce, Business Administration, Management Information Systems, Computer Science, etc.) or equivalent combination of training and experience.
- Minimum 3+ years in a comparable role.
- Customer centric approach to problem solving with the ability to collaborate, resolve conflicts, and reach consensus with others.

- Strong organizational and time management skills with the ability to handle a varying workload, multiple tasks and changing priorities.
- Track record of identifying potential risks and implementing action plans to mitigate these risks
- Strong analytical, problem solving and decision-making skills.
- Strong oral and written communication skills.
- Ability to translate complex/technical subject matter in business terms for executive audiences, succinctly and professionally.
- Solid working knowledge of MS Word, Excel, PowerPoint and Outlook.
- Negotiation experience and comfort with legal documents would be considered an asset.
- Experience with SAP or Ariba would be an asset.

What really sets you apart

- Work experience negotiating technology contracts with major suppliers
- Work experience with a technology supplier
- Solid understanding of the current technology landscape– key suppliers, cloud platforms, subscription models, etc.

What's in it for you

- Comprehensive compensation and benefits package
- An environment in which leaders support your personal development and continuous learning
- Ability to make a difference and lasting impact
- Be a valued member of an agile, collaborative, progressive, and high-performing team
- The opportunity to work alongside leaders from several business throughout the organization

Be your best at Canada Life - Apply today