



Job Title: Buyer
Location: Dartmouth, NS

Imagine working alongside people who love tackling difficult and interesting challenges and who respect your contribution to the team...

Imagine an enterprise where a belief in personal accountability continues to drive groundbreaking innovation and global growth...

Imagine working for an organization dedicated to helping you live the life you want—inside and outside of work...

This is the reality of Moog Focal— and you can be part of it!

Focal Technologies specializes in providing rugged electro-optical slip rings, fluid swivels and advanced fiber-optic multiplexers. Innovation and performance are incorporated in all that we do. From our expertise designing custom products within an ISO-9001:2015 system to our technical leadership in global markets, we are defining and delivering proven engineered solutions for the harshest marine, defense, and industrial environments. Focal is proud to have nominated for and awarded Silver Medalist for the Export Business of the Year 2019 by the Halifax Chamber of Commerce. Focal is a wholly owned subsidiary of Moog Inc., a world-leading defense and aerospace engineering company.

To learn more about Focal Technologies, visit www.moog.com/about-us/components-group/focal.html and watch our recently released video: <https://youtu.be/40XYi2FcvQQ> !

Focal is a wholly owned subsidiary of Moog Inc., a world-leading defense and aerospace engineering company with a talented, global workforce of over 12,000 people and operations in more than 20 countries. Moog has a performance culture that empowers and inspires individuals to achieve remarkable things - for our customers, for the company and for each other. We hire great people and we help them to achieve their potential.

Job Summary:

Moog Focal is currently seeking a strategic thinker to fill a Buyer role. This position is responsible for strategic supply of electronics/subsea controls materials and parts as well as other product lines, as necessary. This role will obtain materials, products and services from suppliers at the lowest cost consistent with considerations of quality, conformity to specifications, reliability and urgency of need. The successful candidate will have full focus over the electronics/subsea control sourcing, from negotiating to issuing purchase orders. The Buyer interprets purchasing procedures to departments and vendors as a specialist in assigned material categories, which requires a degree of technical knowledge. This position requires the use of initiative and independent judgment and requires a high standard of ethical work practices while maintaining confidentiality of business information. If you are a successful negotiator and have knowledge of electronics, this could be the job for you!

Duties and Responsibilities (including but not limited to):

- Duties and Responsibilities (including but not limited to):
- Using the company ERP to prepare purchase orders for materials, components, consumables, and equipment in-line with company cost expectations, quality, delivery and inventory goals.
- Demonstrates excellent communication, business acumen, and judgment to understand and relay procurement requirements; supporting the negotiation of complex or unique purchase terms and conditions.
- Ensure continuous supply of production materials, components and assemblies. Communicate supply issues that may pose a risk or impact on business targets or customer expectations.

- Monitor market trends, competitive strategies and industry supply risks.
- Research and evaluate areas of opportunity and reduction of costs including new or alternate sources.
- Create reports and monitor cost targets for product lines or projects as required.
- Develop ideas and strategies to improve operational efficiency, aid business performance and work towards a strategy of continuous improvement.
- Negotiate and/or improve prices and terms with suppliers.
- Evaluate suppliers and undertake performance reviews to ensure compliance with quality and delivery expectations.
- Work with suppliers and internal teams to resolve price, quality, delivery and invoice issues.
- Develop, maintain and manage supplier relationships and ensure good communication with all critical suppliers.
- Continually review the overall value offered by existing suppliers and ensure that all company's purchases remain globally competitive.
- Support for other product lines as assigned.

Minimum Education/Experience Requirements:

- Education Required: University Degree in Business, Supply Chain or Engineering -OR- suitable combination of education and related experience.
- Minimum of 5 years of progressive supply chain and/or contract management experience;
- Experience with an ERP system, specifically SAP, is an asset.
- Experience buying circuit board assemblies and related components;
- Effective multi-tasking, excellent time management and organizational skills;
- Excellent oral and written communication skills, in addition to strong interpersonal and negotiation skills;
- Quick learner, detail oriented with solid planning and analytical skills;
- Ability to work independently as well as in a team environment;
- Proficiency at reading and understanding engineering drawings, an asset;
- Experience in a manufacturing environment considered an asset
- Proficiency in Microsoft Office, primarily Excel and Outlook.

Why Work With Us?

- Moog-Focal offers a competitive salary, benefits package including medical and dental, life insurance, company match RRSP and a profit share program.
- We encourage regular manager-employee performance feedback, goal alignment and employee development through our Performance Dialogue Program.

The successful candidate must be eligible to meet requirements for U.S. International Traffic in Arms Regulations (ITAR) and the Canadian Controlled Goods Program (CGP).

We are an Equal Opportunities employer and particularly welcome applications from Women, Aboriginal Persons, Persons with Disabilities and Visible Minorities.

Please direct resumes to focalhr@moog.com.

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www.moog.com/about-us/components-group/focal.html

Thank you for your interest; however only those selected for an interview will be contacted.