

With a legacy that spans over 100 years, Stelco is a company that has grown along with Canada and its global partners. We understand that twenty-first century competition demands the highest quality products, period. So, Stelco is bringing together the people, technology, and unmatched market knowledge to, once again, take on that challenge from here at home.

Commodity Manager

Job Location: Hamilton

Job Type: Permanent

About the role

- This position provides overall leadership and direction for the procurement of specific set of commodities.
- The position collaborates with internal customers, suppliers, and businesses to perform strategic sourcing, including vendor evaluation and selection, RFPs, basic/advanced quantitative and qualitative analysis, and vendor negotiations.
- This position reports to the Indirect Procurement Manager.

Job Obligations

- Meet responsibilities within the Supply Chain Management Function supporting a defined subset of commodities.
- Perform strategic sourcing functions including contract strategy development, issuance of contract, ensuring compliance with the contracts and required service levels
- RFIs/RFQs/RFPs, supplier proposal analysis, negotiations, ensuring the companies goals are met, awards and implementations.
- Be responsible for the entire vendor performance and the on-going management of strategic supplier relationships.
- Create integrated processes among internal functions (operations, logistics, production, cross-functional teams, etc.) and external suppliers.
- Support teams in conducting negotiations with financial/bid analysis.
- Attend conferences, forums, demonstrations and exhibits to maintain professional competence and to keep current with technical literature
- Constantly sourcing and evaluating new innovative suppliers' abilities and capacities within assigned commodities
- Periodic travel to supplier locations will be required.

Qualifications and Experience

- Degree in Business Administration, Supply Chain Management, or related fields
- Preferably MBA or equivalent
- SCMP designation or equivalent is a strong asset
- 10 years of experience in a procurement function, at least 5 years in strategic roles (sourcing, commodities, vendor management)

Job Skills and Knowledge

- Working knowledge of commodity management is a must

- Proficient knowledge of contract negotiations.
- In-depth experience with the procurement of assigned specific commodities is preferable and/or ability to fast acquire such knowledge for unfamiliar commodities
- Development and implementation of sourcing strategies, procurement, and process flow throughout the organization
- Ability to identify the market trends and evolving technology to proactively identify supply base issues to minimize risk, protect continuity of supply, and utilize emerging opportunities
- Knowledge of risk mitigation principles and specific tools, e.g. financial analyses such as NPV, lease vs buy, working capital improvement, payback, market pricing volatility.
- An understanding of future curve pricing and hedging is a bonus.
- Comprehension of supply chain complexity and its integration into overall business process
- Practical knowledge of the tools for increasing negotiation leverage and buying power
- Research and anticipate shifts in the negotiating power of suppliers
- Ability to engage supplier in collaborative projects on efficiency improvement and TCO reduction
- Anticipating and solving potential supply chain problems
- Ability to process, manipulate, and analyze large amount of relevant data, to understand and evaluate supplier performance and recognize improvement opportunities

General and personal skills

- Advanced knowledge of Excel, Word, Powerpoint, and MS Windows environment
- Knowledge in ERP software; familiarity with MS D365 is an asset
- Capability as a strategic thinker who is action-oriented, results-oriented, and driven to succeed
- Understanding of market dynamics and sound business judgement
- Continuously seeking the opportunity for innovations and improvements within assigned authority
- Ability to reasonably defend own opinion and suggestions
- Accuracy, attention to details, comfortable with numbers and in collecting, analyzing and interpreting data
- Excellent verbal and written English communication skills, decision making, and sound judgment are a necessity, as is the ability to perform well under pressure and work effectively with all levels of management
- Working knowledge of languages other than English is an asset

Your work environment

- Normal office conditions, with the visits to the manufacturing facilities if required
- Fast paced environment in large organization
- This position is based in Hamilton, ON; regular trips to Lake Erie Works (Nanticoke, ON) required on 'as needed' basis

Please send resumes to careers@stelco.com

In accordance with the Ontario Human Rights Code and the Accessibility for Ontarians with Disabilities

Act, Stelco is an equal opportunity employer who is committed to providing an inclusive and barrier free recruitment and selection process. Applicants should advise Human Resources if they require any type of accommodation during the recruitment process.