# Category Manager - OPE02006-21

Description

Put your footprint on driving future state strategy at TELUS and competitive advantage.

Join our team

Are you a strategic thinker? Do you have a track record of ideas, influence and impact? There's a buzz around Procurement within TELUS. Why? We're on a transformational journey towards our vision of Procurement 2022 and increasingly recognised by the business as a key enable to driving TELUS' competitive advantage. It's a ground-breaking ride with many complex challenges, opportunities to explore, and value we can add. We are redefining the procurement brand and advancing the service delivery model to make an even larger contribution to corporate priorities ultimately creating exceptional experiences for customers across Canada.

The Procurement team impacts everything and everyone. We optimize spend across all business units and provide savings that can then be invested to deliver innovative products, services, solutions and exceptional experiences to our customers. We're the trusted business partner to senior leaders accountable for making informed decisions on strategic and operational expenditures. And knowing every team member buys something, we continuously strive to make the buying experience simple, easy and efficient. Our partnership model approach extends to suppliers who become strategic partners in our quest to deliver the best value, minimize risks, introduce innovation, and achieve the best results. Layering in technology advancements such as artificial intelligence and robotic process automation into our practice is world-class and opens our minds to the extent of new possibilities.

Within our talented Field Services Portfolio Team we are responsible for many services pivotal to TELUS operations from Engineering and Construction Service, to Specialize Outside Labour which means the work we do every day has a huge tangible impact for our stakeholders and customers. Together, we can make sure TELUS optimises spend, and reinvests as much as possible to build a friendly future for Canadians.

Here's the impact you'll make and what we'll accomplish together

As a Category Leader within the TELUS Procurement team, you'll have the opportunity to not only apply and hone your expertise but also drive new best practices is all yours. You'll collaborate with and provide consultation and intelligence to vice presidents across TELUS on strategic sourcing for multi-million dollar spending with global brands. You'll also influence the next generation of practitioners as you partner with and guide a team of expert Category Managers to develop and execute a robust category strategy through sound internal and external data intelligence and analysis. A new standard for global, procurement industry leadership will be set by you and a legacy.

We are audaciously obsessed with doing better for our customers every single day.

### Here's how

- Leading an expert team providing subject matter category expertise and pro-active opportunity identification to stakeholders across the organisation
- Driving best in class strategic sourcing that supports profitable growth and an unsurpassed client experience
- Influencing key strategic decisions through clear storytelling, impactful thought leadership and a consultative approach
- · Applying expert skills in data analytics, market research, sourcing, relationship and contract management
- Leading major contract negotiations, strategic sourcing activities, cross functional projects, risk and relationship management, and savings initiatives
- Optimising our transformational delivery model to maximise impact for TELUS, including coaching and mentoring of team members

## Qualifications

# You're the missing piece of the puzzle

- Applauded for your "can-do" attitude and belief in the art of the possible
- Recognized for driving change and innovation
- Regarded as an exceptional communicator, influencer and negotiator, able to build and maintain effective
  partnerships internally and externally with all stakeholders, including senior leaders
- oted as having strong business and financial acumen
- Sought out for your ability to seek out, analyze and translate facts, data and intelligence into key insights, concept and recommendations
- With a reputation for project execution excellence and achieving results in a complex environment

- Demonstration of leadership capability
- With a Bachelor's degree in any domain
- Fluent in both English and French is a strong asset

### **Great-to-haves**

- Experience in strategic sourcing for any spend category
- Experience using Procurement technology and SAP at an advanced level
- MBA or a professional certification(s) from SCMA or CIPS or ISM

## A bit about us

Our business is connecting Canadians. Our social impact is using our world-leading technology to create meaningful change, give back to help communities thrive, and help those who need it most. When you join our team, you're helping us make the future friendly. We're committed to diversity and equitable access to employment opportunities based on ability —your unique contributions and talents will be valued and respected here. The health and safety of our team, customers and communities is paramount to TELUS. Accordingly, we require anyone joining our team to be fully vaccinated for COVID-19. If this sounds like a fit for you, please visit <a href="https://www.telus.com>careers">www.telus.com>careers</a> and search for OPE02006-21. Also check out our other exciting Supply Chain opportunities.