

Application Link: <https://jobs.compassgroupcareers.com/Canada/job/Mississauga-Sourcing-Manager-ON/838245500/>



You might not know our name, but you know where we are. That's because Compass Group Canada is part of a global foodservice and support services company that's the 6th largest employer in the world, with 625,000 employees.

You'll find us in schools, colleges, hospitals, office buildings, senior living communities, tourist attractions, sports venues, remote camps and military installations and more. We're in all major cities, at remote work sites and everywhere in between – doing business in Canada and 50+ other countries where you can learn and grow. Join us now and point your career forward!

Imagine working in a place that offers great resources to help you achieve your greatest potential. At **Foodbuy**, our solutions strengthen supplier relationships, customize offerings, and lower purchasing and production costs. In turn, we can give our passionate employees ongoing opportunities to grow. Join us.

Why work with Foodbuy? We are a member of Compass Group Canada, the leading foodservice and support Services Company. We extend our value-driven purchasing service model to external clients who benefit from our negotiated contracts with manufacturers that support food and beverage and facility management suppliers.

Job Summary

Responsible for the sourcing, negotiation, and selection of the supply base for Compass & Foodbuy Member Development customers.

Now, if you were to come on board as one of our **Sourcing Manager**, we'd ask you to do the following for us:

- Optimize commercial value in the supplier/business unit relationship
- Develop sourcing strategy and planning for assigned projects by working with business units to ensure that suppliers align with business units needs and category business plans
- Select vendors that can best meet all supply chain and business needs requirements delivering the greatest return on investment
- Manage and administer the 7-step sourcing process for assigned categories, including evaluation and selection of suppliers, as well as negotiation to ensure the lowest net price to achieve business profitability and to meet service needs.
- Define best sourcing procurement process e.g., Traditional RFQ/RFP/RFI, online Auction, Collaborative sourcing, multi-even negotiations, etc.
- Research and analyze industries related to the sourcing initiatives

- Develop improvements and best practices for procurement processes, such as compliance, specifications controls, collaboration sourcing etc. in order to create efficiencies and maximize benefits.
- Manage and administer the master contract management system for all spends within scope, including RFP development, identification of preferred supplier pool, supplier performance management, negotiation, execution of contracts and transitioning projects back to category team upon completion.
- Develop sourcing calendar for upcoming fiscal year with anticipated financial targets (related to creating project plans).
- Ensures projects are upheld to business standards prior to implementation. Areas addressed include, but not limited to, product cuttings, quality, technical, regulatory, and legal compliance, finance reporting, marketing, and consumer acceptance, manufacturing, and supply chain deployment.
- Collaborate with US Sourcing and Category Development teams on sourcing projects throughout the year.

Think you have what it takes to be our **Sourcing Managers**? We're committed to hiring the best talent for the role. Here's how we'll know you'll be successful in the role.

- Bachelor's degree or equivalent industry experience
- 3 Years of relevant work experience
- PMAC certification would be an asset
- 3 years proven management experience in Procurement and Supply Chain Management with a track record of solid management behaviour and results.
- Strong written and presentation skills.
- Expert negotiating skills.
- Establish working relationship with customer business managers, committed customers to be able to gain traction on sourcing projects related to our Members.