

## Manager Supply Chain

Location: Saskatoon, SK



This is a great opportunity for someone with your experience and background to play a critical role in our client company's success. The role is a challenging and multifaceted leadership role within an organization that is well poised for further growth. This will be of interest to respective supply chain leaders who seek a career move. Either logical next step candidates or candidates who truly value the levelling and challenges for the role This opportunity is with our client Crestline Coach Ltd. located in Saskatoon, SK. This is **not** a hybrid role and will need to be part of the business and local community. (The candidate will need to move to Saskatoon and relocation assistance is available) MTCG & Associates Inc. is an executive search practice involved in the recruitment of top leadership talent in key leadership roles for our clients and we have been retained by Crestline to search for talent that offers breadth and depth in Supply Chain related to procurement/ vendor Management /inventory and warehousing management in a discrete manufacturing environment. Analogous sector experience and functional expertise will be considered.

### COMPANY OVERVIEW

*Through its strong and diversified portfolio of Crestline, Demers, Braun and Medix brands, the company operates eight production and service centre sites across North America and employs over 1,000 people. Each year, Demers Braun Crestline Medix (DBCM) combined brand sales position the company as the second largest ambulance manufacturer in North America. Its offering of ambulance products ranges from the price-conscious value ambulance to the very highly customized specialty vehicle. More information at: [crestlinecoach.com](http://crestlinecoach.com) [demers-ambulances.com](http://demers-ambulances.com), [braunambulances.com](http://braunambulances.com), [medixambulance.com](http://medixambulance.com)*

***As the company grows, a need has been identified for a Supply Chain Manager to join the team. This role will focus on the bus and ambulance division and will be based in Saskatoon, Saskatchewan. The company culture is one of continuous improvement and the organization is a trusted and recognizable brand with known sector excellence. Crestline is seeking an individual with the ability to keep a heightened pace with intensity to grow the business. This role will be based in Saskatoon, SK. Our client is open to providing relocation assistance. We are seeking direct and /or portable skills from a hands on leadership perspective and depth of functional supply chain know-how. There is flexibility on industry sectors. Relocation assistance is available.***

### OVERVIEW OF ROLE

The Supply Chain Manager is responsible for driving business solutions and practices by improving the company's current Order-to-Cash framework and to develop a customer-Takt driven Supply Chain approach. The incumbent will organize and implement strategic initiatives and standardized approaches in Order Management, Demand Planning/Management, Procurement/Sourcing, Materials/Inventory Management, Vendor Management, Production Scheduling, and Distribution & Logistics. This position will be leading teams in the areas of Production Planning & Control/Scheduling, Strategic Sourcing and Procurement, Materials Management/Warehouse, as well as Logistics.

The focus of this role includes the designing of a supply chain strategy to become more focused on providing customer services using various methodologies, as well as creating efficiencies by improving operational excellence and delivering significant annual savings. The SCM Manager will be directly involved with improving the planning and collaboration between the operating businesses and supply chain, initiating inventory and overall material planning improvements.

This role is accountable for the quality and effectiveness of the Supply Chain planning process for the facility, including standard work, development of standard processes/procedures and best procurement and supply chain practises, the effective return of non-conforming and/or warranty parts for credit, the use of the company ERP system, data maintenance, conducting inventory, development and maintenance

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of an effective warehousing organizational system, and the usage of data to drive performance. Other activities include the management of all inbound/outbound logistics; customs and duty; vendor development and performance management; warehouse management; and managing the distribution of material throughout the factory.

This position also leads efforts to identify and resolve facility supply chain constraints, which requires the ability to work across cross-functional areas and collaborate and negotiate complex solutions. Results will be driven by effective and collaborative communication, root cause analysis and corrective action and ultimate resolution of supply chain constraints. The SCM Manager will also work effectively with facility leaders and auditing committees comprised of diverse, multi-functional leaders. This includes leading collaboration and communications across multiple facility functions, in order to effectively deploy lean material flow plans for the facility, which may include implementing changes to facility floor layout and material presentation to the point of use.

### **RELATIONSHIPS**

Reporting to the Vice President of Operations, the Supply Chain Manager will lead a team of approximately ten to fifteen professionals in the areas of Production Planning & Control Scheduling, Strategic Sourcing & Procurement, Materials Management / Warehouse and Logistics. Will be responsible for all personnel issues and performance evaluation, including development, capability building and succession planning.

The incumbent will interact with a number of stakeholder and groups within the organization including but not limited to Operations, Engineering and Production. The role is also responsible for working closely with the Manager of Planning & Operations Project Management to ensure the quality and effectiveness of the supply chain planning process.

### **CANDIDATE PROFILE**

The ideal candidate will have a strong background and successful track record in all facets of Supply Chain Management. The preference is for a candidate who has a minimum of ten years of relevant experience with both strategic and delivery expertise. A proven Supply Chain Leader who has successfully led teams across all areas of supply chain including the design and implementation of business systems. Will have a proven history of providing leadership, coaching and development of staff. Must have had experience in distinct areas such as Sourcing and Procurement, Inventory Management, Materials Requirements Planning, Demand Management & Supply Planning, Production Scheduling as well as overall warehouse management. The candidate must have had some related SCM experience with a complex mid-sized organization that has a mid-volume and mix of products and/or services.

### **Key Skills & Qualifications**

Candidates must have a blend of expertise outlined in the candidate profile and will include all, or a good portion, of the following related to exceptional strategic business acumen along with operational depth:

- Professional SCM expertise will have been preferably gained from a Discrete Product Manufacturer and/or Third Party full SCM services provider. *We are seeking portable skills from analogous manufacturing environments.*
- Advanced understanding of common supply chain systems including advanced thinking surrounding Strategic Procurement within a manufacturing, setting, Commodity and Materials Management and overall business process methodologies.

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- A background in the Lean Management of Supply Chain, Manufacturing / Operations, Manufacturing Engineering, Inventory Management, Material Requirements Planning, Demand Management, Production Scheduling and/or Logistics is highly desired.
- Excellent leadership skills to effectively sponsor supply chain improvements making the best use of available resources, while maintaining strong people focus and fulfilling the responsibilities of building and leading a strong team.
- Optimizing inventory and reducing inventory costs. Increase overall inventory turns to more optimal levels.
- Lead and improve the company's current materials/inventory management best practices by such means as ABC Analysis, Bar Coding, Standard Work, Cycle Counting Accuracy, Warehouse Management, etc.
- Skills to streamline the purchasing of major product/categories. Overall optimizing of purchasing, sourcing, and vendor management initiatives.
- Building more strategic partners and able to lead the streamlining of the vendor base.
- Overall ability to optimize Supply Chain performance and business results within a complex and mid volume spend environment. Must have managed spend levels between 30-50 million dollars related to a diverse mix of products required for further customization.
- Solid financial/process as well as analytical skills.
- Knowledge of ERP systems and related procurement software. Experience with SAP Business One environment is preferred. Should have technical proficiency with Microsoft Office suite of applications.
- University Degree and/or College Diploma is required, preferably in Supply Chain and/or Logistics Management or Industrial Engineering.

### Personal Profile

- Ability to lead and sponsor large scale cultural and Supply Chain process transformations.
- Results-oriented, strong work ethic with a high level of confidence and staying power. Strong progressive people management experience with the ability to build an effective team.
- Strong negotiations abilities and the ability to create valued vendor/partner relations.

Please call or write to me in the strictest of confidence. We also appreciate all applicants' investment of time; however, only high potential match candidates will be contacted.

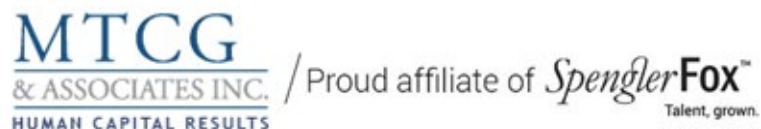
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